INVITATION TO BID NO: 11-X-2221106



FOR:

STATE OF ALABAMA

DEPTARTMENT OF FINANCE DIVISION OF PURCHASING

INVITATION TO BID

AED DEFIBRILLATOR CONTRACT

REQ. AGENCY : 012000

ALA DEPT OF TRANSPORTATION

AGENCY REQ. NO.

T-NUMBER DATE ISSUED : 08/17/10

VENDOR NO.
VENDOR PHONE NO.
SNAP REQ. NO.
BUYER NAME

: 1445572 : BRYAN MATTHEWS

BUYER PHONE NO. : (334) 242-7250-PURCHASING PHONE NO: (334) 242-7250

BID MUST BE RECEIVED BEFORE: DATE: 09/07/10 TIME: 5:00 PM

BIDS WILL BE PUBLICLY OPENED: DATE: 09/08/10 TIME: 10:00AM

FAX NUMBER

TO BE COMPLETED BY VENDOR

		HOULD BE PROVIDED, A ORIGINAL SIGNATURE A			SPONSE	
1. DELIVERY:	CAN BE MADE	DAYS OR	WEEKS AFT	ER RECEIPT	OF ORDER	
2. TERMS:	(DIS	COUNTS ARE TAKEN WIT	HOUT REGARD	TO DATE OF	PAYMENT.)	
3. PRICE VALI	D FOR ACCEPTANCE	WITHIN	DAYS.			
4. VENDOR QUO (THIS NUMB	TATION REFERENCE ER WILL APPEAR ON	NUMBER, IF ANY: I THE PURCHASE ORDER.)			
5. E-MAIL ADD	RESS:				_	
INTERNET W	EBSITE:				_	
6. GENERAL CO	NTRACTOR'S LICENS	SE NO:			_	
TYPE OF G.	C. LICENSE:				_	
ITEM 6 - C		**** IMPORTANT NOTE: L "BID RESPONSE INST		PAGE 2, T	O INCLUDE	
	US MAIL		COII	RIER		
_					_	
DI P	TATE OF ALABAMA PARTMENT OF FINAN VISION OF PURCHAS O BOX 302620 NTGOMERY, AL 3613	SING	100 N. UNION ST., SUITE 192			
I HERBY AFFIR	HE ENTIRE BID AND M I HAVE NOT BEEN FREEDOM OF COMPET	TURE AND NOTARIZATION AGREE TO FURNISH EA IN ANY AGREEMENT OR TITION BY AGREEMENT T	CH ÎTEM OFFE COLLUSION A	MONG BIDDE	RS IN	
SWORN TO AND		FEIN OR SSN		AUTHORIZED SIGNATURE (INK)		
SUBSCRIBED BE	FORE ME THIS					
		COMPANY NAME	TY	PE/PRINT A	UTHORIZED NAME	
DAY OF		MAIL ADDRESS		TLE		
NOTARY PUBLIC	<u> </u>	CITY, STATE, ZIP		LL FREE NU	MBER	
TERM EXD:						

PHONE INCLUDING AREA CODE

STANDARD TERMS & CONDITIONS

VENDOR NAME :

TIB NO. : 11-X-2221106
OPEN DATE : 09/08/10
T-NUMBER INVITATION TO BID 09/08/10 TIME: 10:00AM

RETURN DATE: 09/07/10 TIME: 5:00 PM

PAGE

2

AUTHORITY:

THE DEPARTMENT OF FINANCE CODE OF ADMINISTRATIVE PROCEDURE, CHAPTER 355-4-1 EFFECTIVE DECEMBER 20, 2001 IS INCORPORATED BY REFERENCE AND MADE A PART OF T HIS DOCUMENT. TO RECEIVE A COPY CALL (334)242-7250, OR OUR WEBSITE WWW.PURCHASING.ALABAMA.GOV.

INFORMATION AND ASSISTANCE TO MINORITY AND WOMEN-OWNED BUSINESSES IN ACQUIRING M/WBE CERTIFICATION MAY BE OBTAINED FROM THE OFFICE OF MINORITY BUSINESS ENTERPRISE, 1-800-447-4191.

BID (ITB) RESPONSE INSTRUCTIONS REV: 07/15/10

- TO SUBMIT A RESPONSIVE BID, READ THESE INSTRUCTIONS, ALL TERMS, CONDITIONS AND SPECIFICATIONS.
- BID ENVELOPES/PACKAGES/BOXES MUST BE IDENTIFIED ON FRONT, PREFERABLY LOWER LEFT CORNER AND BE VISIBLE WITH THE BID NUMBER AND OPENING DATE. EACH INDIVIDUAL BID (IDENTIFIED BY A UNIQUE BID NUMBER) MUST BE SUBMITTED IN A SEPARATE ENVELOPE. RESPONSES TO MULTIPLE BID NUMBERS SUBMITTED IN THE SAME ENVELOPE/COURIER PACKAGE, THAT ARE NOT IN SEPARATE ENVELOPES PROPERLY IDENTIFIED, WILL BE REJECTED. THE DIVISION OF PURCHASING DOES NOT ASSUME RESPONSIBILITY FOR LATE BIDS FOR ANY REASON INCLUDING THOSE DUE TO POSTAL, OR COURIER SERVICE. BID RESPONSES MUST BE IN THE DIVISION OF PURCHASING OFFICE PRIOR TO THE "RECEIVE DATE AND TIME" INDICATED ON THE BID.
- BID RESPONSES (PAGE 1, PRICE SHEET AND ADDENDUMS (WHEN SIGNATURE IS REQUIRED)) MUST BE IN INK OR TYPED ON THIS DOCUMENT. OR EXACT FORMAT WITH SIGNATURES BEING HANDWRITTEN ORIGINALS IN INK (PERSON SIGNING BID, NOTARY, AND NOTARY EXPIRATION), OR THE BID WILL BE REJECTED. UNLESS INDICATED IN THE BID, ALL PRICE PAGES MUST BE COMPLETED AND RETURNED. IF AN ITEM IS NOT BEING BID, IDENTIFY IT AS NB (NO-BID). PAGES SHOULD BE SECURED. THE DIVISION OF PURCHASING DOES NOT ASSUME RESPONSIBILITY FOR MISSING PAGES. FAXED BID RESPONSES WILL NOT BE ACCEPTED.
- THE UNIT PRICE ALWAYS GOVERNS REGARDLESS OF THE EXTENDED AMOUNT. A UNIT PRICE CHANGE ON A LINE MUST BE INITIALED BY THE PERSON SIGNING THE BID, OR THAT LINE WILL BE REJECTED. THIS INCLUDES A CROSS-OUT, STRIKE-OVER, INK-OVER, WHITE-OUT, ERASURE, OR ANY OTHER METHOD CHANGING THE PRICE.
- THE DIVISION OF PURCHASING IS NOT RESPONSIBLE FOR MISINTERPRETATION OF DATA FAXED FROM THIS OFFICE.
- THE DIVISION OF PURCHASING REQUIRES AN ORIGINAL AND A MINIMUM OF ONE COMPLETE EXACT COPY (TO INCLUDE SIGNATURE AND NOTARY) OF THE INVITATION-TO-BID RESPONSE. THE ORIGINAL AND THE COPY SHOULD BE SUBMITTED TOGETHER AS A BID PACKAGE. FAILURE TO MARK RESPONSES AS "ORIGINAL" AND/OR "COPY" COULD RESULT IN THE ENTIRE BID RESPONSE BEING REJECTED.
- AN IMPROPERLY SUBMITTED BID, LATE BID, OR BID THAT IS CANCELLED ON OR BEFORE THE OPENING DATE WILL BE HELD FOR 90 DAYS AND THEN DESTROYED. THE BID MUST BE RETRIEVED DURING REGULAR WORK HOURS, MONDAY FRIDAY, EXCEPT STATE HOLIDAYS. AFTER THE BID IS DESTROYED, THE DIVISION OF PURCHASING ASSUMES NO RESPONSIBILITY FOR THE DOCUMENT.

DISQUALIFIED/CANCELLED BID

BIDS THAT ARE IMPROPERLY SUBMITTED OR RECEIVED LATE WILL BE A RESPONSE FOR RECORD, BUT WILL NOT BE RETURNED OR A NOTIFICATION MAILED.

THE FOLLOWING IS A PARTIAL LIST WHEREBY A BID RESPONSE WILL BE DISQUALIFIED:

BID NUMBER NOT ON FACE OF ENVELOPE/COURIER PACKAGE/BOX RESPONSES TO MULTIPLE BID NUMBERS IN SAME ENVELOPE NOT PROPERLY IDENTIFIED

BID RECEIVED LATE

BID NOT SIGNED/NOT ORIGINAL SIGNATURE

BID NOT NOTARIZED/NOT ORIGINAL SIGNATURE OF NOTARY AND/OR NO NOTARY EXPIRATION

NOTARIZED OWN SIGNATURE

REQUIRED INFORMATION NOT SUBMITTED WITH BID FAILURE TO SUBMIT THE ORIGINAL BID AND A COMPLETE EXACT COPY

CERTIFICATION PURSUANT TO ACT NO. 2006-557

ALABAMA LAW (SECTION 41-4-116, CODE OF ALABAMA 1975) PROVIDES THAT EVERY BID SUBMITTED AND CONTRACT ALABAMA LAW (SECTION 41-4-116, CODE OF ALABAMA 1975) PROVIDES THAT EVERY BID SUBMITTED AND CONTRACT EXECUTED SHALL CONTAIN A CERTIFICATION THAT THE VENDOR, CONTRACTOR, AND ALL OF ITS AFFILIATES THAT MAKE SALES FOR DELIVERY INTO ALABAMA OR LEASES FOR USE IN ALABAMA ARE REGISTERED, COLLECTING, AND REMITTING ALABAMA STATE AND LOCAL SALES, USE, AND/OR LEASE TAX ON ALL TAXABLE SALES AND LEASES INTO ALABAMA. BY SUBMITTING THIS BID, THE BIDDER IS HEARBY CERTIFYING THAT THEY ARE IN FULL COMPLIANCE WITH ACT NO. 2006-557, THEY ARE NOT BARRED FROM BIDDING OR ENTERING INTO A CONTRACT PURSUANT TO 41-4-116, AND ACKNOWLEDGES THAT THE AWARDING AUTHORITY MAY DECLARE THE CONTRACT VOID IF THE CERTIFICATION IS FALSE. SPECIAL TERMS & CONDITIONS

VENDOR NAME :

VENDOR NUMBER:

ITB NO.

: 11-X-2221106 : 09/08/10 TIME: 10:00AM OPEN DATE

PAGE

3

T-NUMBER TA794

RETURN DATE: 09/07/10 TIME: 5:00 PM

VENDOR REGISTRATION AND FEE PAYMENT ONLINE

EFFECTIVE SEPTEMBER 1, 2010, VENDORS MUST REGISTER ONLINE TO RECEIVE NOTIFICATION OF BIDS. GO TO WWW.PURCHASING.ALABAMA.GOV TO REGISTER. BIDS WILL NOT BE ACCEPTED FROM NON-REGISTERED VENDORS. A VENDOR'S REGISTRATION MUST BE MAINTAINED THROUGHOUT THE LIFE CYCLE OF AN AWARDED CONTRACT, TO INCLUDE RENEWAL PERIODS. AT THE TIME OF REGISTRATION, VENDOR MUST PAY A BIENNIAL REGISTRATION FEE. PAYMENT MUST BE MADE BY CREDIT CARD, DEBIT CARD, OR BY ELECTRONIC CHECK.

INTENT TO AWARD

EFFECTIVE MAY 1, 2008, THE STATE OF ALABAMA - DIVISION OF PURCHASING WILL ISSUE AN 'INTENT TO AWARD' BEFORE A FINAL AWARD IS MADE. THE 'INTENT TO AWARD' WILL CONTINUE FOR A PERIOD OF FIVE (5) CALENDAR DAYS, AFTER WHICH A PURCHASE ORDER WILL BE PRODUCED. UPON FINAL AWARD, ALL RIGHTS TO PROTEST ARE FORFEITED. A DETAILED EXPLANATION OF THIS PROCESS MAY BE REVIEWED IN THE ALABAMA ADMINISTRATIVE CODE - CHAPTER 355-4-1(14) CHAPTER 355-4-1(14).

ALTERNATE BID RESPONSE

UNLESS STATED ELSEWHERE IN THIS INVITATION-TO-BID (ITB) THE STATE OF ALABAMA WILL ACCEPT AND EVALUATE ALTERNATE BID SUBMITTALS ON ANY ITB'S. ALTERNATE BID RESPONSES WILL BE EVALUATED ACCORDING TO THE REQUIREMENTS AS ALL OTHER RESPONSES TO THIS ITB.

INTERNET WEBSITE LINK'S

INTERNET AND/OR WEBSITE LINKS WILL NOT BE ACCEPTED IN BID RESPONSES AS A MEANS TO SUPPLY ANY REQUIREMENTS STATED IN THIS ITB (INVITATION-TO-BID).

PRODUCT DELIVERY, RECEIVING AND ACCEPTANCE

IN ACCORDANCE WITH THE UNIVERSAL COMMERCE CODE (CODE OF ALABAMA, TITLE 7), AFTER DELIVERY, THE STATE OF ALABAMA HAS THE RIGHT TO INSPECT ALL PRODUCTS BEFORE ACCEPTING. THE STATE WILL INSPECT PRODUCTS IN A REASONABLE TIMEFRAME. SIGNATURE ON A DELIVERY DOCUMENT DOES NOT CONSTITUTE ACCEPTANCE BY THE STATE. THE STATE WILL ACCEPT PRODUCTS ONLY AFTER SATISFACTORY INSPECTION.

SALES TAX EXEMPTION

PURSUANT TO THE CODE OF ALABAMA, 1975, TITLE 40-23-4 (A) (11), THE STATE OF ALABAMA IS EXEMPT FROM PAYING SALES TAX. AN EXEMPTION LETTER WILL BE FURNISHED UPON REQUEST.

INVOICES

INQUIRIES CONCERNING PAYMENT AFTER INVOICES HAVE BEEN SUBMITTED ARE TO BE DIRECTED TO THE RECEIVING AGENCY, NOT THE DIVISION OF PURCHASING

BID RESPONSES AND BID RESULTS

UNEVALUATED BID RESPONSES (NOT BID RESULTS) ARE AVAILABLE ON OUR WEB SITE AT WWW.PURCHASING.ALABAMA.GOV. BID RESULTS WILL BE MADE AVAILABLE FOR REVIEW IN THE DIVISION OF PURCHASING OFFICE, BUT ONLY AFTER THE BID HAS BEEN AWARDED. WE DO NOT FAX OR MAIL COPIES OF BID RESULTS. IF A VENDOR WISHES TO REVIEW BID RESULTS IN OUR OFFICE, THEY SHOULD FAX THEIR REQUEST TO REVIEW THE BID TWO DAYS IN ADVANCE TO THE "BID REVIEW CLERK" AT (334) 242-4419. BE SURE TO REFERENCE THE BID NUMBER.

FOREIGN CORPORATION - CERTIFICATE OF AUTHORITY

ALABAMA LAW PROVIDES THAT A FOREIGN CORPORATION (AN OUT-OF-STATE

INVITATION TO BID

SPECIAL TERMS & CONDITIONS

VENDOR NAME :

VENDOR NUMBER:

TTB NO. : 11-X-2221106 OPEN DATE : 09/08/10 TIME: 10:00AM INVITATION TO BID

T-NUMBER TA794

RETURN DATE: 09/07/10 TIME: 5:00 PM

PAGE

4

COMPANY/FIRM) MAY NOT TRANSACT BUSINESS IN THE STATE OF ALABAMA UNTIL IT OBTAINS A CERTIFICATE OF AUTHORITY FROM THE SECRETARY OF STATE.
SECTION 10-2B-15.01, CODE OF ALABAMA 1975. TO OBTAIN FORMS FOR A
CERTIFICATE OF AUTHORITY, CONTACT THE SECRETARY OF STATE, CORPORATIONS DIVISION, (334) 242-5324. THE CE THE VENDOR FROM SUBMITTING A BID. THE CERTIFICATE OF AUTHORITY DOES NOT KEEP

BID IDENTIFICATION

REFERENCE PAGE 2, ITEM 2. DUE TO THE POSTAL SERVICE PUTTING BAR CODE LABELS ON ENVELOPES, IT CONCEALS THE BID NUMBER AND DATE IF THE VENDOR HAS WRITTEN THEM OTHER THAN THE LOWER LEFT CORNER, THEREFORE THE BID WOULD BE REJECTED FOR NOT BEING PROPERLY IDENTIFIED.

AWARD:

THE AWARD SHALL BE MADE TO THE LOWEST RESPONSIBLE BIDDER MEETING ALL SPECIFICATIONS.

BID IS F.O.B. DESTINATION. ANY FREIGHT CHARGES MUST BE INCLUDED IN THE BID PRICES.

CONTRACT PERIOD:

ESTABLISH A 12 MONTH CONTRACT WITH AN OPTION TO EXTEND FOR A SECOND, THIRD, FOURTH, AND FIFTH 12 MONTH PERIOD WITH THE SAME PRICING, TERMS AND CONDITIONS. THE SECOND, THIRD, FOURTH, OR FIFTH 12 MONTH PERIOD, IF AGREED BY BOTH PARTIES, WOULD BEGIN THE DAY AFTER THE FIRST, SECOND, THIRD, OR FOURTH 12 MONTH PERIOD EXPIRES. ANY SUCCESSIVE EXTENSION MUST HAVE WRITTEN APPROVAL OF BOTH THE STATE AND VENDOR NO LATER THAN 30 DAYS PRIOR TO EXPIRATION OF THE PREVIOUS 12 MONTH PERIOD.

PRORATION:

ANY PROVISION OF A CONTRACT RESULTING FROM THIS BID TO THE CONTRARY NOTWITHSTANDING, IN THE EVENT OF FAILURE OF THE STATE TO MAKE PAYMENT HEREUNDER AS A RESULT OF PARTIAL UNAVAILABILITY, AT THE TIME SUCH PAYMENT IS DUE, OF SUCH SUFFICIENT REVENUES OF THE STATE TO MAKE SUCH PAYMENT (PRORATION OF APPROPRIATED FUNDS FOR THE STATE HAVING BEEN DECLARED BY THE GOVERNOR PURSUANT TO SECTION 41-4-90 OF THE CODE OF ALABAMA 1975), THE CONTRACTOR SHALL HAVE THE OPTION, IN ADDITION TO THE OTHER REMEDIES OF THE CONTRACT, OF RENEGOTIATING THE CONTRACT (EXTENDING OR CHANGING PAYMENT TERMS OR AMOUNTS) OR TERMINATING THE CONTRACT.

NEW EQUIPMENT:

ALL EQUIPMENT MUST BE NEW AND UNUSED AND ACCEPTABLE BY THE ORIGINAL EQUIPMENT MANUFACTURER FOR THEIR MAINTENANCE.

REQUESTED INFORMATION: ANY ADDITIONAL INFORMATION REQUESTED FROM A VENDOR MUST BE FURNISHED WITHIN FIVE (5) DAYS FROM RECEIPT OF REQUEST.

VENDOR NAME : PRICE SHEET

VENDOR NUMBER:

TTB NO. : 11-X-2221106
OPEN DATE : 09/08/10 TIME: 10:00AM
T-NUMBER : TA794 PAGE 5 INVITATION TO BID

1 LOT

RETURN DATE: 09/07/10 TIME: 5:00 PM

LINE EXTENDED NO. COMMODITY/SERVICE DESCRIPTION QUANTITY UNIT UNIT PRICE AMOUNT

UNLESS SPECIFIED OTHERWISE BELOW: SHIP TO: 012000 / 012M01 ALA DEPT OF TRANSPORTATION ADMINISTRATION BUREAU 1409 COLISEUM BLVD. ROOM A-101

MONTGOMERY 36110

00001 COMMODITY CODE: 345-84-061835
DEFIBRILLATOR, EXTERNAL
AUTOMATIC EXTERNAL DEFIBRILLATOR (AED)
DEVICE, PORTABLE, PER PROVIDED SPECIFICATIONS.

TO BE ORDERED ON "AS NEED" BASIS BY INDIVIDUAL DIVISION, DISTRICT OR BUREAU.

ESTIMATED FIRST YEAR USAGE : 40 UNITS

MFR: -__ MDL: AED PLUS OR EQUAL

FOR QUESTIONS REGARDING SPECIFICATION CONTACT: MR. STAN CARLTON, 334-242-6057.

FOR PROCEDURAL QUESTIONS CONTACT: BRYAN MATTHEWS, 334-353-5433.

SHIP TO: R1 STATEWIDE

> PAGE TOTAL BID TOTAL

Automatic Electronic Defibrillator Contract

	A	В	С
1	FEATURE:		PRODUCT SPECIFICATION:
2	Unit Capabilities		Full-rescue automatic electronic defibrillator with integral cardiopulmonary resuscitation assistance including monitoring/prompting of compression rate
3 4			
5	Maximum Time Between Shocks (with fresh batteries)		Less than 20 seconds
7 8	User Interface / Monitoring		LED or LCD ECG Display with Voice Prompt
9	Battery Type		Lithium Manganese
10 11 12	Battery Life		Minimum four (4) year full-operational shelf life (included with purchase)
13	Battery Condition Annunciation		Continuous monitoring of battery condition, with audible beep at 1 - minute interval to indicate low battery capacity when unit is off; audible and visual warning at power on if battery condition is low or depleted
15	Waveform		BiPhasic
17	Energy Levels		Escalating, minimum 3-step, with Adult and Pediatric Modes
19	Self - Test		4 - step: Battery Installation, Power On, Manual on demand, Periodic Automatic at programmable interval of 1 to 7 days
21	Electrodes (Pads)		Included with purchase
22	Pediatric Pads		Included with purchase
24 25 26	Data Management		Store minimum 60 minutes clinical event data. Each unit to include free download of data control software with free upgrades through manufacturer's warranty period.
27	Product Support		Toll-free number for operator questions and technical assistance
29	Delivery		Ground shipping included to any ALDOT address
31 32	Installation and Set-up		Demonstration and Set Up Videos on CD

Automatic Electronic Defibrillator Contract

	Α	В	С
1	FEATURE:		PRODUCT SPECIFICATION:
33	Operator Training		Each unit to include printed and electronic training materials. Each purchase to include on-line training for a minimum of one operator. Manufacturer to offer additional on-line training or in-house training as a purchase option.
35	Accessories included in purchase		Adult and pediatric pads; batteries; carry case; razor, face shield, disposable gloves, wipes; AED inspection tag; wall-mounted storage cabinet with Alarm
36 37	Documentation		Each unit to include a printed Operator's Guide and complete Administrator's Guide in either printed, electronic or web-based format.
38	Physician's perscription		Each unit shall include a location - specific Certificate of Authority / Physician's Prescription for Medical Device
41 42	Manufacturer's Warranty		Minimum five years from date of purchase
43	Indemnification Agreement		Manufacturer shall indemnify, defend (or at its option, settle) and hold purchaser harmless from any and all claims, losses or expenses related to a claim of personal injury, including reasonable cost of defense, against purchaser that arise solely from the mechanical or electrical failure or malfunction of the AED device
44			